

Basic Forecaster**Projections for Accounting Period 05/08/2002 - 01/09/2002**

Accounting Period Start Date: 05/08/2002

Accounting Period End Date: 01/09/2002

Accounting Period in Year: 2

| Week Ending | Net Revenue | | | | | | | Target F.C.O.S.% | Target G.P.% | Total Projected Revenue | Total Projected Purchases | Target Profit excl VAT |
|-------------|-------------|-----------|-----------|-----------|------------|------------|-----------|------------------|--------------|-------------------------|---------------------------|------------------------|
| | Monday | Tuesday | Wednesday | Thursday | Friday | Saturday | Sunday | | | | | |
| 11/08/2002 | £1,800.00 | £2,500.00 | £3,200.00 | £3,600.00 | £7,450.00 | £10,200.00 | £2,700.00 | 28% | 72% | £31,450.00 | £8,806.00 | £22,644.00 |
| 18/08/2002 | £1,250.00 | £2,700.00 | £3,570.00 | £3,650.00 | £7,350.00 | £11,600.00 | £2,650.00 | 27% | 73% | £32,770.00 | £8,847.90 | £23,922.10 |
| 25/08/2002 | £3,000.00 | £4,800.00 | £5,700.00 | £8,300.00 | £12,000.00 | £15,100.00 | £4,300.00 | 27% | 73% | £53,200.00 | £14,364.00 | £38,836.00 |
| 01/09/2002 | £2,800.00 | £3,000.00 | £4,100.00 | £6,200.00 | £8,400.00 | £14,300.00 | £3,900.00 | 26% | 74% | £42,700.00 | £11,102.00 | £31,598.00 |